

# **I Wrote A Policy - Now What???**

## **Convincing the Elected Official**

- Legal
- Insurance
- Health Benefits
- Cost Savings

## **The End-Around Play – Personnel Council**

- Invite the Gate Keepers
- Discuss “topics” – not policies
- Build trust
- Provide policies on CD

## **Training**

- Meetings
- PDF Files

## **Orientations**

- Orientation Day
- Handbook Orientation