



Board of Trustees Meeting
May 12, 2023
Mifflin Township Meeting Hall - Gahanna
<https://us02web.zoom.us/j/5548157152>

AGENDA

CALL TO ORDER – 10:30 a.m.

PLEDGE OF ALLEGIANCE

PRESIDENT'S REPORT - Shawn Hufstedler
HB 1 Update

SECRETARY'S REPORT – Ami Mayne
Approval of March 24, 2023 Minutes as E-mailed

PRESIDENT'S REPORT – Shawn Hufstedler

TREASURER'S REPORT – Jared Cottrell
April 2023 Financials

EXECUTIVE DIRECTOR'S REPORT – Nancy Waterhouse

COMMITTEE REPORTS

1. State GFOA Representative – Stacey Russell
2. Nominating – Randy Bartels
3. Sponsorship - Bethany Staats/Megan Miller/Adam Lesch
4. Legislative - Nancy White
5. Membership – Kyle Smith/Brent Lewis
6. Scholarship – Ami Mayne/Julie Adkins/Joey Jones
7. Awards – Allison Binkley/Kyle Smith/Jessica Marquez
8. Early Career Professionals - Mollie Gilbride/Amie Lynn/Randy Bartels
9. Social – Ryan Nelson
10. Education – Jeff McCuen

OLD BUSINESS

NEW BUSINESS

ANNOUNCEMENTS

Next Board Meeting, Tuesday, October 10, 2023, beginning at 6:00 p.m., Hilton Downtown Cleveland, Cleveland, OH

ADJOURN

"Shared Knowledge for Effective Government" is The Government Finance Officers Association's Mission Statement.
By Promoting the Exchange of Information Among Finance Officers of all Local Governments, Ohio GFOA works to Meet the Challenges of the Ever-Evolving Profession of Government Finance and Fosters Increase Cooperation Among Governments and Private Financial Institutions.

OHIO GFOA BOARD MEETING MINUTES

March 24, 2023

Mifflin Township Meeting Hall – Gahanna, Ohio

PARTICIPANTS

Shawn Hufstedler, Bethany Staats, Jared Cottrell, Randy Bartels, Joni Crawford, Mollie Gilbride, Brent Lewis, Megan Miller, Jamie Nicholson, Julie Adkins, Vickie Barger, Amie Lynn, Allison Binkley, Adam Lesch, Ryan Nelson, Adam Collier, Kyle Smith, Tyson Hodges, Lori Starcher, Joey Jones, Nancy White, Stacey Russell, Jeff McCuen, Lisa Eisenberg, Nancy Waterhouse and Kayla O'Shelski

CALL TO ORDER

President Shawn Hufstedler called the meeting of the Ohio GFOA Board to order on Friday, March 24, 2023, at 10:40 a.m.

SECRETARY'S REPORT – Ami Mayne

Motion, Seconded and Approved: To approve the January 27, 2023 meeting minutes, as presented.

PRESIDENT'S REPORT- Shawn Hufstedler

Welcomed newly appointed trustees, Vickie Barger, Lori Starcher and Tyson Hodges.

TREASURER'S REPORT – Jared Cottrell

Reviewed the February 2023 financials. *Motion, Seconded and Approved:* To accept the February 2023 financials, as presented.

Distributed copy of the 2022 Draft Audit and Form 990. *Motion, Seconded and Approved:* To accept both the 2022 Draft Audit and Form 990, as presented.

EXECUTIVE DIRECTOR'S REPORT – Nancy Waterhouse

National GFOA Conference, Ohio Reception Update - Tentatively have space reserved at the Moda Center, for Monday, May 22, 2023, from 5:30 – 7:30 p.m., for the Ohio Reception in Portland, OR. The Center is currently holding this date as a potential playoff date. Need to wait to do a contract until we get a little further in the season to see if they will make play-offs. As of 2.27.23, there are 66 Ohio registrants.

COMMITTEE REPORTS

State Representative – Stacey Russell

Written report provided.

Nominating Committee – Randy Bartels

The 2023-2024 proposed Slate of Officers and Trustees will be presented at the next board meeting.

Sponsorship – Bethany Staats/Megan Miller

Written report distributed.

Legislative – Nancy White

Written report provided. Discussed, in length, HB 1 and the impact it would have on school districts and local governments.

Discussed drafting an opposition letter to both legislators and the Governor as it relates to the property tax overhaul. Shawn Hufstedler to reach out to Joe Garrity, Senior Director of Government Affairs & Community Relations, MORPC, to see if there is a resolution template that we can use. In the meantime, the following volunteered to submit proposed language on behalf of their respective entity: Bethan Staats (Cities), Julie Adkins (Townships and Counties), Kyle Smith (Schools), and Stacey Russell (Libraries). Additionally, it is suggested reaching out to Megan Kilgore, Columbus City Auditor, to assist. The deadline to submit language, to Shawn Hufstedler, is Friday, April 7, 2023. A final draft will be sent to the board, via email, for approval.

Membership – Kyle Smith/Brent Lewis

Current membership report provided. Actively working on reaching out to the lapsed members.

Scholarship – Julie Adkins/Ami Mayne/Joey Jones

Written report provided.

Awards – Allison Binkley/Jessica Marquez/Kyle Smith

No report.

Early Career Professionals (ECP) – Mollie Gilbride/Amie Lynn/Randy Bartels

Written report provided. The committee asked the board to consider offering free conference attendance to two individuals from each of the following universities: Cleveland State, John Carroll, Case Western Reserve, Baldwin Wallace, University of Akron, and Kent State. It was suggested adding Lorain County Community College to the list. It was also suggested merging them into the Introductory Accounting Seminar as a starting point, rather than the conference. The committee will discuss the feedback received and bring back a final recommendation at the next board meeting.

Social – Ryan Nelson

Reception and golf at Topgolf Columbus, May 10, in conjunction with the Debt Seminar and Tuesday evening social gathering at the Annual Conference and Membership Meeting, in Cleveland, October 10, 2023.

Education – Jeff McCuen

Written report provided.

OLD BUSINESS

No old business.

NEW BUSINESS

No new business.

ANNOUNCEMENTS

Next Board Meeting, Friday, May 12, 2023, beginning at 10:30 a.m., Mifflin Township Meeting Hall, Gahanna

The meeting adjourned at 11:33 a.m.

Ohio GFOA
Balance Sheet
April 30, 2023

| ASSETS | Current Year | Last Year |
|--|-----------------------------|--------------------------|
| CURRENT ASSETS | | |
| HNB - Operating Account | \$ 118,352.78 | 102,481.66 |
| Heartland MM | 0.00 | 50,143.22 |
| Prepaid Expenses | 6,399.00 | 16,400.00 |
| INVESTMENT ACCOUNTS | | |
| Cash-Investments | 7,787.81 | 2,058.04 |
| Raymond James | 326,551.95 | 335,327.95 |
| <u>Total Value of Investments</u> | <u>334,339.76</u> | <u>337,385.99</u> |
| | | |
| Total Current Assets | \$ <u>459,091.54</u> | <u>506,410.87</u> |
| | | |
| LIABILITIES AND CAPITAL | | |
| CURRENT LIABILITIES | | |
| Deferred Dues | \$ 0.00 | 70.00 |
| TOTAL CURRENT LIABILITIES | 0.00 | 70.00 |
| | | |
| TOTAL LIABILITIES | 0.00 | 70.00 |
| | | |
| CAPITAL | | |
| Net Assets | 359,324.66 | 390,770.41 |
| Current Year | 99,766.88 | 115,570.46 |
| TOTAL CAPITAL | 459,091.54 | 506,340.87 |
| | | |
| TOTAL LIABILITIES & CAPITAL | \$ <u>459,091.54</u> | <u>506,410.87</u> |

Ohio GFOA
INCOME STATEMENT
For the Month Ending April 30, 2023

| | Annual Budget | Current Month Actual | Year-to-Date Actual | Actual H/(L) Budget | Last Year to Date |
|-------------------------------|----------------------|-------------------------|------------------------|------------------------|----------------------|
| INCOME | | | | | |
| Dues | \$ 65,000.00 | \$ 825.00 | \$ 55,845.00 | (9,155.00) | \$ 55,480.00 |
| Total Dues Income | 65,000.00 | 825.00 | 55,845.00 | (9,155.00) | 55,480.00 |
| MEETINGS INCOME | | | | | |
| Corporate Sponsors | 136,800.00 | 17,500.00 | 112,100.00 | (24,700.00) | 122,500.00 |
| Intro to Finance Seminar | 5,000.00 | 2,735.00 | 9,135.00 | 4,135.00 | 5,325.00 |
| Advanced Acctg. | 7,000.00 | 0.00 | 0.00 | (7,000.00) | 2,670.00 |
| Annual Conference | 146,605.00 | 0.00 | 4,920.00 | (141,685.00) | 5,840.00 |
| Debt. Seminar | 0.00 | 1,200.00 | 1,200.00 | 1,200.00 | 0.00 |
| Intermed Accounting Semi | 5,000.00 | 1,020.00 | 2,050.00 | (2,950.00) | 380.00 |
| Webinars (non-members) | 500.00 | 0.00 | 142.00 | (358.00) | 34.00 |
| Total Meetings Income | 305,905.00 | 22,455.00 | 129,547.00 | (176,358.00) | 136,749.00 |
| OTHER INCOME | | | | | |
| Interest Income | 7,000.00 | 224.53 | 2,109.01 | (4,890.99) | 1,742.63 |
| Dividends | 50.00 | 0.00 | 0.00 | (50.00) | 3.52 |
| Gain/loss on investments | 0.00 | 930.95 | (2,557.30) | (2,557.30) | (11,185.05) |
| Prior Year Income | 22,030.00 | 260.00 | 20,890.00 | (1,140.00) | 0.00 |
| Total Other Income | 29,080.00 | 1,415.48 | 20,441.71 | (8,638.29) | (9,438.90) |
| TOTAL INCOME | \$ 399,985.00 | \$ 24,695.48 | \$ 205,833.71 | (194,151.29) | \$ 182,790.10 |
| EXPENSES | | | | | |
| OPERATING | | | | | |
| Administrative Fees | \$ 98,344.00 | \$ 8,195.33 | \$ 32,781.32 | (65,562.68) | \$ 31,520.64 |
| Staff Expenses | 3,000.00 | 110.53 | 535.05 | (2,464.95) | 200.23 |
| Board Meetings/Expense | 4,000.00 | 0.00 | 447.15 | (3,552.85) | 727.42 |
| Accounting | 8,055.00 | 7,615.00 | 7,735.00 | (320.00) | 3,445.00 |
| Dues/Subscriptions | 225.00 | 0.00 | 0.00 | (225.00) | 0.00 |
| Insurance | 1,700.00 | 0.00 | 0.00 | (1,700.00) | (39.00) |
| Office Supplies | 2,600.00 | 205.00 | 886.94 | (1,713.06) | 820.00 |
| Postage | 100.00 | 2.74 | 22.18 | (77.82) | 19.32 |
| Printing | 250.00 | 1.56 | 28.12 | (221.88) | 25.21 |
| Telephone | 1,200.00 | 95.27 | 382.39 | (817.61) | 376.42 |
| Zoom | 2,200.00 | 1,656.79 | 1,706.20 | (493.80) | 1,569.44 |
| Total Operating | 121,674.00 | 17,882.22 | 44,524.35 | (77,149.65) | 38,664.68 |
| MEMBERSHIP PROGRAMS | | | | | |
| Legislative | 600.00 | 50.00 | 200.00 | (400.00) | 200.00 |
| Newsletter | 600.00 | 0.00 | 0.00 | (600.00) | 0.00 |
| Web Site | 6,000.00 | 195.70 | 2,863.85 | (3,136.15) | 4,865.34 |
| Certification Presentations | 150.00 | 0.00 | 0.00 | (150.00) | 0.00 |
| Scholarships | 14,000.00 | 0.00 | (100.00) | (14,100.00) | 0.00 |
| Education Committee | 900.00 | 0.00 | 507.59 | (392.41) | 362.38 |
| National Meetings | 25,000.00 | 1,953.17 | 3,729.13 | (21,270.87) | 2,531.29 |
| Total Membership Progr | 47,250.00 | 2,198.87 | 7,200.57 | (40,049.43) | 7,959.01 |

Ohio GFOA
INCOME STATEMENT
For the Month Ending April 30, 2023

| | Annual Budget | Current Month Actual | Year-to-Date Actual | Actual H/(L) Budget | Last Year to Date |
|--------------------------------|-----------------------|-------------------------|------------------------|------------------------|----------------------|
| MEETINGS/SEMINARS | | | | | |
| Intro to Finance Seminar | 8,275.00 | 229.12 | 229.12 | (8,045.88) | 11,582.79 |
| Advanced Acctg. | 12,000.00 | 1,000.00 | 2,698.08 | (9,301.92) | 600.00 |
| Debt Seminar | 12,000.00 | 0.00 | 0.00 | (12,000.00) | 0.00 |
| Hotel/Facility Rental | 0.00 | 0.00 | 3,566.52 | 3,566.52 | 0.00 |
| Annual Conference | 198,182.00 | 6,000.00 | 44,624.00 | (153,558.00) | 6,699.00 |
| Intermediate Acct Seminar | 8,275.00 | 0.00 | 0.00 | (8,275.00) | 0.00 |
| Total Meetings/Seminars | 238,732.00 | 7,229.12 | 51,117.72 | (187,614.28) | 18,881.79 |
| OTHER | | | | | |
| Bank Charges | 120.00 | 10.00 | 40.00 | (80.00) | 60.00 |
| Contingency | 41,432.00 | 0.00 | 0.00 | (41,432.00) | 0.00 |
| Prior Year Expense | 0.00 | 0.00 | 512.50 | 512.50 | (39.00) |
| Credit Card Charges | 6,543.00 | 603.14 | 2,671.69 | (3,871.31) | 1,693.16 |
| Total Other | 48,095.00 | 613.14 | 3,224.19 | (44,870.81) | 1,714.16 |
| TOTAL EXPENSES | \$ 455,751.00 | \$ 27,923.35 | \$ 106,066.83 | (349,684.17) | \$ 67,219.64 |
| NET INCOME | \$ (55,766.00) | \$ (3,227.87) | \$ 99,766.88 | 155,532.88 | \$ 115,570.46 |

NOTE: Certain disbursements/receipts are recorded using the Cash Basis accounting method



EXECUTIVE DIRECTOR REPORT

Submitted By: Nancy Waterhouse

Report Date: May 12, 2023

Update/Summary of Activities:

2023 National GFOA Conference - Ohio Reception Update

Since the last board meeting, booked The Pines at the Moda Center/Rose Quarter in Portland, OR. Currently have 59 RSVPs. As of May 6, 2023, there are 89 Ohio conference registrants.

Ohio GFOA Newsletter

First newsletter of the year sent April 11, 2023. Upcoming deadline dates for article submissions are July 17 and November 20.

2022 Audit and 990 Filing

Since the last meeting, received a final copy of the 2022 Audit and filed the 990.

Annual Conference

Both the Auditor and Treasurer have confirmed their participation. Working with the moderators to collect information to put together the registration form. Goal is to have the first announcement out early June.



COMMITTEE REPORT TO BOARD

Date: May 12, 2023

Committee Name: **GFOA State Representative**

Submitted By: Stacey Russell

Update/Summary of Activities:

Information from GFOA:

GFOA is conducting a survey about their Learning Management System (LMS) User Experience. They are looking to make enhancements to GFOA's Learning Management System (LMS). It is a short survey about your experience using the LMS for a chance to attend a complimentary webinar of your choice. Five winners will be announced the week of May 15. Here is a link to the survey: <https://gfoa.teamwork.com/p/forms/OrdExyEsXq6nG8KzkNze>

GFOA has launched a GASB Resource Center. This is in response to questions related to GASB 87 & GASB 96. IT includes recent articles and do-it-yourself tools and templates. <https://www.gfoa.org/gasb-resource-center>

GFOA is offering a simple do-it-yourself demonstration created with the tools from ProbabilityManagement.org. This mini-stress test demonstration addresses the risk of running a budget deficit. You can download the mini-stress test demonstration here: <https://www.gfoa.org/materials/mini-stress-test-demonstration>

Upcoming Conference & Training Opportunities:

Webinars:

- Putting Assets to Work, June 1
- ERP Project Readiness, June 1
- Small Government Forum – Preparing & Responding in a Proactive Manner for Events in Macro & Micro Economies, June 8
- Budget Presentation Award Program Webinar Series, June 16
- Introduction to Governmental Accounting for Accountants, June 21

ELearning:

- Perspectives Program, June Cohort & Individual, June 1 -30
- Understanding Government Compensation & Payroll, June 20-22

Networking Opportunities:

- WPFN Networking: DEI Initiatives: Collaboration with the Black Caucus, June 7
- WPFN Networking: Book Club Review, June 13
- Urban Forum Networking, June 15
- WPFN Committee Transition Networking Event, June 26

Action Requested of Board:

None at this time



COMMITTEE REPORT TO BOARD

Date: May 12, 2023

Committee Name: Nominations Committee

Submitted By: Randy Bartels, Jamie Nicholson, Nancy White

Update/Summary of 2023 Goal(s) and Current Benchmark(s):

Provide a slate of nominees for Trustee and Officer positions for 2023-24

Activities:

Proposed Slate for Trustee

City/Village Trustee:

- Mollie Gilbride – City of Tallmadge
- Sue Odenweller – City of Columbus
- Megan Miller – City of Grandview Heights
- Matthew Skitzki – City of Cuyahoga Falls

Library Trustee:

- Amie Lynn – Massillon Public Library
- Sandra Lodge – Licking County Library

Non-Governmental Trustee:

- Danny Sklenicka – Rea & Associates
- Tony Core – Squire Patton Boggs
- Todd Ritzler – Huntington National Bank
- Brian Cooper – Baker-Tilly

School Trustee:

- Kyle Smith – Bexley City Schools
- Bryan Cottrill – Worthington City Schools

State Trustee:

- Ashley Perry – Auditor of State

President Elect – Jessica Marquez

Secretary – Ami Mayne

Treasurer – Jared Cottrell

Action Requested of Board:

Approve slate of trustees and officers



COMMITTEE REPORT TO BOARD

Date: 5/12/2023

Committee Name: Sponsorship

Submitted By: Bethany Staats & Megan Miller

2023 Goal(s) and Current Benchmark(s):

To bring in \$150,000 in sponsorships for 2023. To achieve this, we will reach out to all 2021 and 2022 Sponsors, companies that may have contributed in the past, and also reach out to new potential sponsors.

Update/Summary of Activities:

Committee continuing to contact previous sponsors that have yet to sponsor for 2023. Committee consists of Megan Miller, Bethany Staats, Jim Bell, and Adam Lesch.

Total Received to date - \$127,500 (27 sponsors)

Including Equitable – 2023 Ohio Reception at National Conference

2 increased sponsors so far – Software Solutions, Inc (Added Lanyard Sponsorship) and Sudsina & Associates, Inc. is a returning sponsor (from 2020) that increased from RWB to Silver.

4 new sponsors – Ceridan, NORESCO, Northland Securities, Springbook

Open Sponsorship Opportunities:

~\$1,500 Annual Conference Hospitality Suite (Add-On to Platinum, Gold, or Silver)

~Continuing to contact previous sponsors

~Paperless format (no forms to complete) - directing vendors to the website

~New format to summarize sponsorships in the board packet

To do:

~ Continue reaching out to those who we have not heard back from.

~ Determine how long-time sponsors will be recognized.

~ Get with Nancy to help with procedure to give booth location preferences to top sponsors when the time comes.

Action Requested of Board:

~Review the “List of Corporate Sponsors” for those vendors that you have a relationship with and reach out to them to remind them of how meaningful it is to sponsor Ohio GFOA or refer them to Bethany or Megan and/or the website.

~Review the “List of Corporate Sponsors” and determine if there is a vendor that you work with that would be interested in sponsorship that is not on our list and refer them to Bethany or Megan and/or the website.



2023 CORPORATE SPONSORS

| Sum of Amount | Sponsorship Year | FIRST YEAR OF SPONSORSHIP | CHANGE FROM PY | LEVEL | COMMENTS | Total |
|--|------------------|---------------------------|----------------|----------|-----------------------------|---------|
| | 2023 | 2015 | NO CHANGE | SILVER | None | 5,000 |
| Baker Tilly Municipal Advisors, LLC (forme | 2023 | 2017 | NO CHANGE | SILVER | None | 5,000 |
| Bradley Payne Advisors, LLC | 2023 | 2006 | NO CHANGE | SILVER | None | 5,000 |
| Bricker & Graydon (Formerly Bricker & Eck | 2023 | 2017 | DECREASE | RWB | None | 1,000 |
| cashvest@ by three+one@ | 2023 | 2023 | FIRST YEAR | GOLD | None | 7,500 |
| Ceridian | 2023 | 2006 | NO CHANGE | SILVER | None | 5,000 |
| Clark, Schaefer, Hackett & Co. | 2023 | 2006 | NO CHANGE | BRONZE | None | 2,500 |
| Dinsmore & Shohl LLP | 2023 | 2019 | DECREASE | GOLD | None | 7,500 |
| Enterprise Fleet Management | 2023 | 2016 | NO CHANGE | SILVER+ | \$6.5K Ohio Reception | 11,500 |
| Equitable (formerly AXA) | 2023 | 2015 | NO CHANGE | BRONZE | None | 2,500 |
| HCA Asset Management | 2023 | 2006 | NO CHANGE | SILVER | None | 5,000 |
| Huntington National Bank | 2023 | 2013 | NO CHANGE | BRONZE | None | 2,500 |
| Julian & Grube, Inc. | 2023 | 2006 | NO CHANGE | PLATINUM | None | 10,000 |
| KeyBanc Capital Markets | 2023 | 2015 | NO CHANGE | GOLD | None | 7,500 |
| Meeder Investment Management | 2023 | 2023 | FIRST YEAR | GOLD | None | 7,500 |
| NORESCO LLC | 2023 | 2023 | FIRST YEAR | RWB | None | 1,000 |
| Northland Securities, Inc. | 2023 | 2017 | NO CHANGE | GOLD | None | 7,500 |
| OpenGov, Inc. | 2023 | 2014 | NO CHANGE | BRONZE | None | 2,500 |
| Plante Moran | 2023 | 2010 | NO CHANGE | BRONZE | None | 2,500 |
| Rea & Associates | 2023 | 2014 | NO CHANGE | BRONZE | None | 2,500 |
| RedTree Investment Group | 2023 | 2006 | NO CHANGE | SILVER | None | 5,000 |
| Regional Income Tax Agency (RITA) | 2023 | 2006 | INCREASE | GOLD+ | 2023 - Add \$3,500 Lanyards | 11,000 |
| Software Solutions, Inc. | 2023 | 2023 | FIRST YEAR | RWB | None | 1,000 |
| Springbrook Software | 2023 | 2006 | NO CHANGE | RWB | None | 1,000 |
| Stifel Nicolaus & Company, Incorporated | 2023 | 2006 | RETURNING | SILVER | 2020 - \$1,000 - Increase | 5,000 |
| Sudgina & Associates, LLC | 2023 | 2006 | NO CHANGE | BRONZE | None | 2,500 |
| U.S. Bank, N.A. | 2023 | 2019 | NO CHANGE | RWB | None | 1,000 |
| Wilson, Shannon & Snow, Inc. | 2023 | | | | | |
| Grand Total | | | | | | 127,500 |



2023 & 2022 CORPORATE SPONSORS

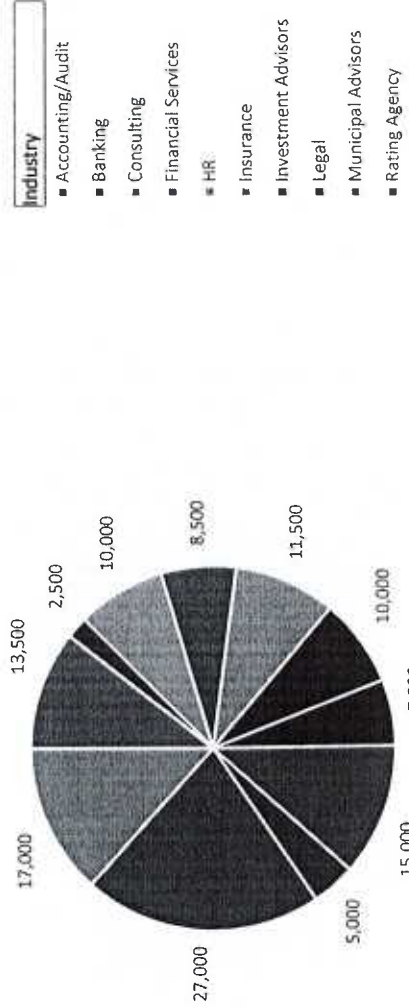
| Corporate Sponsors | | Sponsorship Year | Years Sponsored | FIRST YEAR OF SPONSORSHIP | CHANGE FROM PY | LEVEL | COMMENTS | Total |
|--|--|------------------|-----------------|---------------------------|----------------|----------|---|--------|
| Sponsor / Vendor | | | | | | | | |
| Baker Tilly Municipal Advisors, LLC (formerly Umbaugh) | | 2022 | 9 | 2015 | NO CHANGE | SILVER | None | 5,000 |
| | | 2023 | 9 | 2015 | NO CHANGE | SILVER | None | 5,000 |
| Bradley Payne Advisors, LLC | | 2022 | 7 | 2017 | NO CHANGE | SILVER | None | 5,000 |
| | | 2023 | 7 | 2017 | NO CHANGE | SILVER | None | 5,000 |
| Bricker & Eckler | | 2022 | 17 | 2006 | NO CHANGE | SILVER | None | 5,000 |
| Carillon Group of Raymond James | | 2022 | 6 | 2016 | RETURNING | RWB | 2020 - \$1,000 - No Change | 1,000 |
| cashvestA® by three-oneA® | | 2022 | 5 | 2017 | RETURNING | SILVER | 2019 - \$7,500 - Decrease | 5,000 |
| | | 2023 | 5 | 2017 | NO CHANGE | RWB | None | 1,000 |
| Charles E. Harris & Associates, CPAs | | 2022 | 4 | 2017 | RETURNING | RWB | 2020 - \$1,000 - No Change | 1,000 |
| Clark, Schaefer, Hackett & Co. | | 2022 | 18 | 2006 | NO CHANGE | SILVER | None | 5,000 |
| | | 2023 | 18 | 2006 | NO CHANGE | SILVER | None | 5,000 |
| Dinsmore & Shohl LLP | | 2022 | 18 | 2006 | NO CHANGE | BRONZE | None | 2,500 |
| | | 2023 | 18 | 2006 | NO CHANGE | BRONZE | None | 2,500 |
| eCivis | | 2022 | 1 | 2022 | FIRST YEAR | SILVER | None | 5,000 |
| Enterprise Fleet Management | | 2022 | 4 | 2019 | INCREASE | PLATINUM | None | 10,000 |
| | | 2023 | 4 | 2019 | NO CHANGE | GOLD | None | 7,500 |
| Equitable (formerly AXA) | | 2022 | 8 | 2016 | NO CHANGE | SILVER+ | \$6.5K Ohio Reception carried from 2021 | 11,500 |
| | | 2023 | 8 | 2016 | NO CHANGE | SILVER+ | \$6.5K Ohio Reception | 11,500 |
| Fifth Third Bank | | 2022 | 5 | 2016 | RETURNING | BRONZE | 2019 - \$10,000 - Decrease | 2,500 |
| Fifth Third Securities | | 2022 | 13 | 2006 | NO CHANGE | GOLD | None | 7,500 |
| GovHR USA | | 2022 | 1 | 2022 | FIRST YEAR | RWB | None | 1,000 |
| GovInvest | | 2022 | 1 | 2022 | FIRST YEAR | BRONZE | None | 2,500 |
| HCA Asset Management | | 2022 | 4 | 2015 | RETURNING | BRONZE | 2018 - \$2,500 - No Change | 2,500 |
| | | 2023 | 4 | 2015 | NO CHANGE | BRONZE | None | 2,500 |
| Huntington National Bank | | 2022 | 18 | 2006 | NO CHANGE | SILVER | None | 5,000 |
| | | 2023 | 18 | 2006 | NO CHANGE | SILVER | None | 5,000 |
| JPMorgan Chase Bank | | 2022 | 12 | 2006 | NO CHANGE | RWB | None | 1,000 |
| Julian & Grube, Inc. | | 2022 | 11 | 2013 | NO CHANGE | BRONZE | None | 2,500 |
| | | 2023 | 11 | 2013 | NO CHANGE | BRONZE | None | 2,500 |
| KeyBanc Capital Markets | | 2022 | 15 | 2006 | NO CHANGE | PLATINUM | None | 10,000 |
| | | 2023 | 15 | 2006 | NO CHANGE | PLATINUM | None | 10,000 |
| Meeder Investment Management | | 2022 | 8 | 2015 | NO CHANGE | GOLD | None | 7,500 |
| | | 2023 | 8 | 2015 | NO CHANGE | GOLD | None | 7,500 |
| OnActuate | | 2022 | 1 | 2022 | FIRST YEAR | BRONZE | None | 2,500 |
| OpenGov, Inc. | | 2022 | 5 | 2017 | NO CHANGE | GOLD | None | 7,500 |
| | | 2023 | 5 | 2017 | NO CHANGE | GOLD | None | 7,500 |
| Oracle NetSuite for Government | | 2022 | 1 | 2022 | FIRST YEAR | BRONZE | None | 2,500 |
| Plante Moran | | 2022 | 10 | 2014 | NO CHANGE | BRONZE | None | 2,500 |
| | | 2023 | 10 | 2014 | NO CHANGE | BRONZE | None | 2,500 |
| Public Financial Management (PFM) | | 2022 | 8 | 2006 | NO CHANGE | BRONZE | None | 2,500 |
| Questica | | 2022 | 1 | 2022 | FIRST YEAR | SILVER | None | 5,000 |
| Rea & Associates | | 2022 | 6 | 2010 | NO CHANGE | BRONZE | None | 2,500 |



CORPORATE SPONSORSHIP - By Industry

| Corporate Sponsors Industry | Sponsorship Year | | | | Grand Total |
|-----------------------------|------------------|----------------|----------------|----------------|----------------|
| | 2023 | 2022 | 2021 | 2020 | |
| Accounting/Audit | 13,500 | 14,500 | 13,500 | 13,000 | 65,000 |
| Banking | 2,500 | 3,500 | 1,000 | 3,500 | 12,500 |
| Consulting | 10,000 | 2,500 | | | 15,500 |
| Financial Services | 8,500 | 23,500 | 15,000 | 9,000 | 72,000 |
| HR | | 1,000 | | | 1,000 |
| Insurance | 11,500 | 11,500 | 5,000 | 7,500 | 48,000 |
| Investment Advisors | 10,000 | 10,000 | 8,500 | 8,500 | 39,000 |
| Legal | 7,500 | 12,500 | 12,500 | 12,500 | 65,000 |
| Municipal Advisors | 15,000 | 12,500 | 12,500 | 13,500 | 68,500 |
| Rating Agency | | | 2,500 | 5,000 | 11,000 |
| Tax Administration | 5,000 | 5,000 | 5,000 | 5,000 | 22,500 |
| Technology/Software | 27,000 | 35,000 | 25,000 | 12,000 | 108,500 |
| Underwriter/Banking | 17,000 | 20,500 | 16,000 | 15,000 | 102,000 |
| Grand Total | 127,500 | 152,000 | 116,500 | 104,500 | 630,500 |

2023 Year to Date Sponsorship by Industry

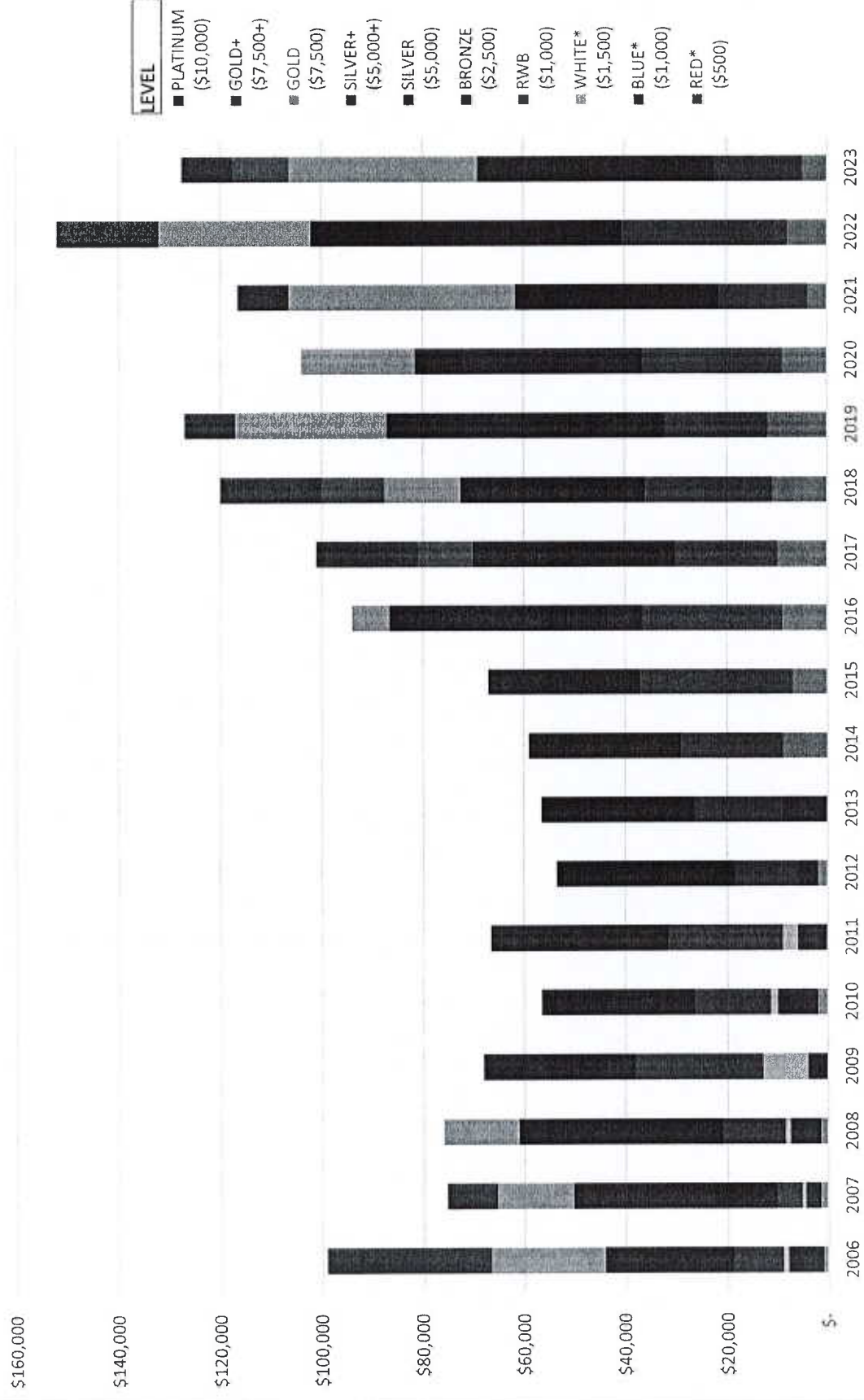


Corporate Sponsors

Sponsorship Year

Ohio GFOA - Corporate Sponsors History

\$



Sponsorship Year



2023 MEMBERSHIP REPORT

| MEMBER TYPE | May-23 |
|--------------------------------|---------------|
| GOVERNMENTAL TOTAL | 685 |
| County | 167 |
| Library | 44 |
| Municipality/Village | 295 |
| School District | 39 |
| Special District | 70 |
| State Agency | 47 |
| Township | 23 |
| NON-GOVERNMENTAL TOTAL | 84 |
| ASSOCIATE | 7 |
| RETIRED PAST PRESIDENTS | 5 |
| TOTALS | 781 |

Membership & Fiscal Years: January 1st - December 31st



BOARD COMMITTEE REPORT
Scholarship Committee

Report Date: May 2023

Members:

| | | |
|-----------|--------------|------------|
| Ami Mayne | Julie Adkins | Joey Jones |
|-----------|--------------|------------|

Update/Summary of Activities:

We have currently received two "First-Time Annual Conference Attendee Scholarship" application forms.

Reminder: We have the following scholarships available for our annual conference:

- First-Time Annual Conference Attendee Scholarship (5 - \$900 scholarships)
- Annual Conference Scholarship (3 - \$900 scholarships)
- Annual Conference Student Attendee Scholarship (3 - \$900 scholarships)
- Traditional Student College Scholarship (1 - \$1,000 scholarship)
- Continuing Education Scholarship (1 - \$1,000 scholarship)

Application forms are all online.

<https://www.ohgfoa.com/scholarships>

Application deadline is July 31, 2023

Encourage people to apply!

Action Requested of Board:

None



EDUCATION COMMITTEE REPORT TO BOARD

May 12, 2023

Submitted By: Jeff McCuen

2023 Goal(s):

The committee works to provide relevant and timely professional development opportunities to our members at locations throughout the state of Ohio.

Update/Summary of Activities:

2023 Schedule:

- 1) Introduction to the Finance Office Seminar
April 25-26, 2023
Marriott at the University of Dayton
Facilitator: Jamie Nicholson
Participants: 63
- 2) Debt/Economic Development Seminar
May 10, 2023
Topgolf – Columbus
Facilitator: Matt Stout
Participants: 35 for seminar and 14 of the 28 stayed for golf
- 3) Intermediate Governmental Accounting Seminar
June 14-15, 2023
Mifflin Township Meeting Hall - Columbus
Facilitator: Chad Welty
Registered: 12
- 4) Advanced Governmental Accounting Seminar
August 2-3, 2023
Niagara Event Center – Put-in-Bay
Facilitator: Jeff McCuen
Update: Speakers to meet this month to coordinate presentations.
- 5) Webinars
February 22, 2023
“Investment and Financing Update for 2023”
Presenters: Ryan Nelson (RedTree Investment Group) and Patrick King (Stifel)
Participants: 128

2023 Annual Conference

At the last Education Committee Meeting, finalized the conference grid (sessions and moderator assignments). Session and speaker information was due on Friday, April 28. Nancy Waterhouse working to collect all the information in order to put together the registration form.

Both the state Auditor and Treasurer have confirmed their participation at the Annual Conference.